Kion

Kion Pricing and Licensing

Platform Add-Ons

Lux Add-On

Agentic workflows for managing FinOps, governance, and cloud operations.

Use your preferred connected LLM to explore costs, build controls, and carry out tasks directly in Kion.

Learn More



With Lux Add-On:

Faster Insights Across Cloud+

Explore cloud, AI, and SaaS costs conversationally. Find unusual spending and unused resources, then follow up to understand the causes.

Turn Insights Into Action

Create budgets and policies, adjust enforcements, and update notifications across accounts and projects. Lux presents changes for approval, helping your team reduce repetitive work while staying in control.

Control Where Your AI Data Goes

Choose the supported LLM provider Lux uses, including Amazon Bedrock in your own AWS account. Pair that choice with self-hosted Kion to align AI use with your organization's data sovereignty requirements.

Get New Users Productive, Fast

Ask how Kion features work and receive guidance from its documentation. Help users learn workflows as they go, with less hands-on support.

Your AI, Your Rules

Lux follows Kion's permissions and controls, keeping users within their authorized access. Your team controls what users can access and approves changes before they're applied.

Keep Lux AI Costs Predictable

Cap token consumption for each user as adoption grows. Give teams access to Lux while managing its usage costs.

Beyond Cloud Add-On

Unify All Technology Spend in One FinOps Platform.

Custom Accounts brings SaaS, private infrastructure, licensing, and internal cost data into Kion alongside your cloud and native AI spend.

Learn More



With Beyond Cloud Add-On:

BEYOND CLOUD ADD-ON

SaaS, On-Prem, and More Connectors

FOCUS converters and custom accounts for SaaS, data platforms, private infrastructure, and more. Anything that fits into the FOCUS format can be connected into Kion.

- MongoDB Atlas
- Databricks
- VMware
- OpenCost
- Azure Partner Center
- More

INCLUDED WITH KION LICENSE

Public Cloud and Native AI Integrations

Your cloud bills, plus AI spend from OpenAI, Anthropic, or AI services billed through your cloud provider.

- AWS
- Azure
- Google Cloud
- OCI
- OpenAI
- Anthropic

Bring Non-Cloud Spend into View

See SaaS, data platform, and private infrastructure costs alongside cloud spend in Kion.

Give Every Cost an Owner

Assign additional technology costs to the teams, departments, and projects responsible for them.

Extend Showback and Chargeback

Include non-cloud costs in the allocation and reporting workflows your team already uses.

Keep Teams Informed with Alerts

Set spend thresholds for additional cost sources and notify teams when costs need attention.

Start with Pre-built Converters

Connect MongoDB, Databricks, and VMware with included converters—no custom development required.

Connect Your Own Cost Sources

Bring in internal services or other vendors through FOCUS-compatible data and custom converters.

Need a Custom Connector?

Kion's Professional Services team will build a custom converter tailored to your specific vendor or data source. Delivered and scoped under a Professional Services Agreement alongside your Beyond Cloud add-on.

Elevate Your FinOps Practice

Get started with FinOps+ today

Request a Demo